



December 13, 2021

Dear valued customer,

National Towelette Company/ Kleen-Machine Products, has a track record of providing best in class wet wipe products at the lowest possible cost. We work diligently to streamline our processes and continuously innovate to enhance our productivity; in the last 12 months we made significant capital investments to further this cause.

Costs for raw materials have risen sharply from boxes at 28-32% to plastic components at 36%. Freight costs have seen an increase of over 18%. These sharp spikes have put us in a position where we need to increase our pricing by 6% effective January 15, 2022.

Please reach out to me with any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Bill Braile", is written over a horizontal line.

Bill Braile, VP of Sales

National Towelette Company, Inc
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215-245-7300